



Compelling Cooperation

Get ahead in the team.

Kaesler Nutrition supplies the international feed industry with safe, high-quality additives that enable economic animal nutrition and guarantee a sustainable, healthy future for man, animal, and the environment. Over 140 members of staff are cooperating closely on this challenging task at our headquarters in Cuxhaven and in our global representations

To strengthen our sales team we are looking for a

Sales Manager (m/f) for Italy

Your tasks will include the expansion of our animal nutrition business in your assigned country. You will assume responsibility for the continuous improvement of our customer relations and drive our growth agenda. In close cooperation with our Sales and Marketing team, you will be expected to contribute to the customization of our product and service offerings.

Your profile:

- relevant education in animal nutrition, agriculture or a related field
- min. 5+ years of commercial experience with a proven track record in sales; experience with feed additives is a plus
- strong communication skills in the respective country language as well as good English language skills for internal communication
- knowledge of the region (culture, structure etc.)
- effective self-organizing abilities and strong business acumen
- customer-oriented thinking along with teamwork mentality
- willingness to travel internationally

We offer:

- an open corporate culture within a modern international company, and a pleasant, respectful working environment with up-to-date equipment and a motivated team
- very good development and further training opportunities including coaching and individual career planning
- a multi-week, in-depth training in all areas of business
- all the advantages of a medium-sized company, with short and quick decision-making
- performance-related compensation, transparent targets and attractive social benefits
- a high degree of individual responsibility

Interested? Please submit your application, quoting the reference number **KN-075**, to our Human Resources department, Ms. Hanna Peters, preferably by e-mail: career@kaesler.de.